

**DP-320**

**M.B.A. III<sup>rd</sup> Semester (FT)**

**Examination, 2018**

**Management Training and Development**

**Paper - FSO-2**

**Time : 3 Hours]**

**[Maximum Marks : 80**

**Note :- Attempt all the questions.**

**SECTION - 'A'**

**4×8=32**

**Short Answer Type Questions**

**Note :- Attempt any four question out of eight, All questions carries equal marks.**

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**(1)**

**P.T.O.**

1. Write a short note on various aids commonly used in training.
2. What are the necessary attributes of a good trainer ?
3. What are the various features of Programmed instructions ?
4. What are the objectives of communication in a training programme.
5. Training process is not a step by stop process, whereas it in an overlapped process". Elucidate.
6. Explain four levels of evaluation according to Kirkpatrick model ? <http://www.onlinebu.com>
7. What is the process of executive development ? Differentiate between Training and Development.
8. Write short note on :-
  - (a) Training climate
  - (b) Action Research

**SECTION - 'B'**

**16×3=48**

**Long Answer Type Questions**

**Note :- Attempt any three question out of five. All questions carries equal marks.**

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**(2)**

9. Write a descriptive note on Training need analysis of an Organisation ? Also describe benefits of the training need analysis.
10. Discuss the characteristics of an effective Training programme and its importance to the organisation.
11. "Training techniques must be subservient to the aims of the training sessions". In the background of this statement explain in detail various methods and techniques used for training.
12. Explain the various factors to be considered in designing and conducting a training programme.
13. What are the guidelines for developing training modules ? How they can be made more effective.



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